



Financial Tear Sheet

Corporate Profile

Encore Capital Group, an international specialty finance company, provides debt recovery solutions for consumers across a broad range of assets. Through its subsidiaries, the Company purchases portfolios of consumer receivables from major banks, credit unions, and utility providers, and partners with individuals as they repay their obligations and work toward financial recovery. Through its subsidiary in the United Kingdom, Cabot Credit Management, the Company is a market-leading acquirer and manager of consumer debt in the United Kingdom, Ireland and Spain. Through its Grove Capital Management subsidiary, the Company acquires and manages consumer non-performing loans, including insolvencies in the United Kingdom (in particular, individual voluntary arrangements, or IVAs) and non-bank receivables in Spain. Through its Refinancia subsidiary, the Company services distressed consumer debt in Colombia and Peru. Encore's success and future growth are driven by its sophisticated and widespread use of analytics, its broad investments in data and behavioral science, significant cost advantages provided by its highly efficient operating model and proven investment strategy, and the Company's demonstrated commitment to conducting business ethically and in ways that support its consumers' financial recovery.

Primary IR Contact

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Stock Performance

ECPG (Common Stock)

Exchange	NASDAQ (US Dollar)
Price	\$46.65
Change (%)	+ 0.85 (1.86%)
Volume	226,697
52 Week Low	\$17.66
Market Cap	\$1,200,815,318
Rolling EPS	2.41
PE Ratio	19.0103
Shares Outstanding	25,740,950



Recent Press Releases & Upcoming Events

10/20/17

Encore Capital Group to Announce Third Quarter 2017 Financial Results on November 2

08/24/17

Encore Capital Group Announces Expansion in the U.K. through Acquisition of Wescot by Cabot Credit Management

08/03/17

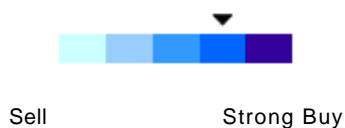
Encore Capital Group Announces Second Quarter 2017 Financial Results

Thursday, November 2, 2017 5:00 p.m. ET

Encore Capital Group's Q3 2017 Earnings Conference Call

Analyst Estimates / Ratings

Mean Recommendation: **2.1**



EPS Trend

		Current	30 Days Ago	90 Days Ago
QTR	Sep 17	0.91	0.91	0.95
QTR	Dec 17	0.95	0.95	1.02
QTR	Mar 18	0.98	0.98	1.00
QTR	Jun 18	1.00	1.00	0.96
FY	Dec 17	3.69	3.69	3.73
FY	Dec 18	4.05	4.05	4.24

SEC Filings

Filing Date	Form
08/03/17	10-Q
06/21/17	S-8
05/05/17	DEFA14A
05/04/17	10-Q

Corporate Governance

Jonathan C. Clark	Executive Vice President, Chief Financial Officer and Treasurer
Paul Grinberg	Group Executive, International and Corporate Development
Ashish Masih	Director, President and Chief Executive Officer
Gregory L. Call	Senior Vice President, General Counsel, and Corporate Secretary

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	209	1,345.11	132.0	33,982,488
Mutual Fund	296	745.77	71.2	18,315,748
Insider *	13	28.22	3.3	850,573

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Broad Run Investment Management, LLC	2,912,052	11.3	17,188	06/30/17
William Blair Investment Management, LLC	2,370,092	9.2	119,655	06/30/17
BlackRock Institutional Trust Company, N.A.	2,354,181	9.2	31,789	06/30/17
Invesco Canada Ltd.	2,247,727	8.7	-359,904	06/30/17
RE Advisers Corporation	2,226,559	8.7	0	06/30/17
The Vanguard Group, Inc.	2,199,637	8.6	71,478	06/30/17
T. Rowe Price Associates, Inc.	2,045,251	8.0	368,780	06/30/17
Mesdag (Willem)	1,426,908	5.5	1,395,397	04/17/17
Red Mountain Capital Partners LLC	1,386,636	5.4	0	06/30/17
Dimensional Fund Advisors, L.P.	1,256,711	4.9	-7,731	06/30/17

Data provided by Nasdaq. Minimum 15 minutes delayed. View [Attributions and Sources](#)