



Financial Tear Sheet

Corporate Profile

Encore Capital Group, an international specialty finance company, provides debt recovery solutions for consumers across a broad range of assets. Through its subsidiaries, the Company purchases portfolios of consumer receivables from major banks, credit unions, and utility providers, and partners with individuals as they repay their obligations and work toward financial recovery. Through its subsidiary in the United Kingdom, Cabot Credit Management, the Company is a market-leading acquirer and manager of consumer debt in the United Kingdom, Ireland and Spain. Through its Grove Capital Management subsidiary, the Company acquires and manages consumer non-performing loans, including insolvencies in the United Kingdom (in particular, individual voluntary arrangements, or IVAs) and non-bank receivables in Spain. Through its Refinancia subsidiary, the Company services distressed consumer debt in Colombia and Peru. Encore's success and future growth are driven by its sophisticated and widespread use of analytics, its broad investments in data and behavioral science, significant cost advantages provided by its highly efficient operating model and proven investment strategy, and the Company's demonstrated commitment to conducting business ethically and in ways that support its consumers' financial recovery.

Primary IR Contact

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Stock Performance

ECPG (Common Stock)

Exchange	NASDAQ (US Dollar)
Price	\$36.45
Change (%)	- 0.25 (0.68%)
Volume	242,203
52 Week Low	\$35.35
Market Cap	\$944,687,189
Rolling EPS	3.17
PE Ratio	11.5624
Shares Outstanding	25,917,344



Recent Press Releases & Upcoming Events

07/18/18

Encore Capital Group, Inc. Prices Public Offering of Exchangeable Notes

07/16/18

Encore Capital Group, Inc. Announces Public Offering of Exchangeable Notes

07/16/18

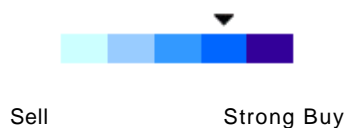
Encore Capital Group Announces Preliminary Second Quarter 2018 Financial Results

Wednesday, August 8, 2018 5:00 p.m. ET

Encore Capital Group's Q2 2018 Earnings Conference Call

Analyst Estimates / Ratings

Mean Recommendation: **2.1**



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SEC Filings

Filing Date	Form
07/19/18	424B5
07/16/18	424B5
07/16/18	S-3ASR
05/08/18	10-Q

Corporate Governance

Jonathan C. Clark	Executive Vice President, Chief Financial Officer and Treasurer
Paul Grinberg	Group Executive, International and Corporate Development
Ashish Masih	Director, President and Chief Executive Officer
Gregory L. Call	Senior Vice President, General Counsel, and Corporate Secretary

Ownership Summary

Shareholders

	Holders	Value (\$MM)	% O/S	Shares
Institution	241	1,512.63	131.0	33,980,149
Mutual Fund	291	747.50	73.2	18,978,166
Insider *	13	24.29	2.3	601,175

*Insider values reflect direct beneficial ownership.

Top Holders

	Shares Held	% O/S	Share Change	Filing Date
Broad Run Investment Management, LLC	2,932,158	11.3	47,469	03/31/18
BlackRock Institutional Trust Company, N.A.	2,915,312	11.2	86,649	03/31/18
William Blair Investment Management, LLC	2,853,410	11.0	454,843	03/31/18
The Vanguard Group, Inc.	2,485,430	9.6	67,943	03/31/18
RE Advisers Corporation	2,226,559	8.6	0	03/31/18
Allianz Global Investors U.S. Holdings LLC	1,911,505	7.4	1,911,505	12/31/17
Invesco Canada Ltd.	1,684,655	6.5	1,414	03/31/18
T. Rowe Price Associates, Inc.	1,571,993	6.1	-11,208	03/31/18
Dimensional Fund Advisors, L.P.	1,324,251	5.1	37,931	03/31/18
Red Mountain Capital Partners LLC	799,177	3.1	-341,541	03/31/18

Data provided by Nasdaq. Minimum 15 minutes delayed. View [Attributions and Sources](#)